

CENTRUM MARINE

PEOPLE. PASSION. PROFESSIONALISM

Globalizing Sri Lankan Seafaring

Company Portfolio

MAY 2021



About us

We expertly handle the complex recruitment, placement and retention challenges faced by Global Ship Owners and Managers.

CENTRUM Marine is a young and dynamic maritime company, founded by passionate and experienced individuals, with over four and a half decades of collective experience. As a provider of Marine HR services, we aim to globalize Sri Lankan seafaring through creating a brand of excellence around "Sri Lankan Seafaring", showcasing the world-class training and experience that Sri Lankan seafarers possess, and placing them right up there with the very best.

Web : centrum-marine.net

We are highly sensitive and responsive to the changing internal and external dynamics of seafaring and operate on a lean and agile business model that allows us to deliver world-class Marine HR solutions, in a mutually productive and cost-efficient manner to all parties involved. We are MLC 2006 Compliant, an Exco member of ASRA and a Signatory to the Neptune Declaration. Moreover, we are committed towards our own initiative of 'Recruitment Without Guilt'.

Sri Lanka – An Emerging Marine HR Hub

Sri Lanka is home to a growing membership of over 16,000 seafarers who are actively engaged with the largest and busiest global shipping giants.

Sri Lankans have been natural seafarers for centuries, due to the country being surrounded by the Indian Ocean and boasts a rich history of exposure to global seafaring. This is evident in the growing community of Sri Lankan seafarers, that currently stands at 16,000 active members. Top-notch education and training systems ensure that Sri Lankan seafarers are world-class, and we at CENTRUM can help you find the cream of the crop.





Maritime Training Infrastructure Sri Lanka

03

State
Owned
Training
Institutes

04

Privately
Held
Training
Institutes

01

Catering
Training
Institute

**Total contribution
to the economy**

\$437 Million

Regulatory regime

1992 • STCW white
list since

2015 • EMSA approved
since

**Convenience of travel
and crew changes**

Active Seafarer Pool



16,000+

Total slots at Sea

6,000+

Seafarers on the high seas, engaged with bulk carriers, container vessels, multi-purpose vessels, tankers, Ro-Ro, cruise ships and special vessels.

Infusion of fresh seafarers

955 per annum

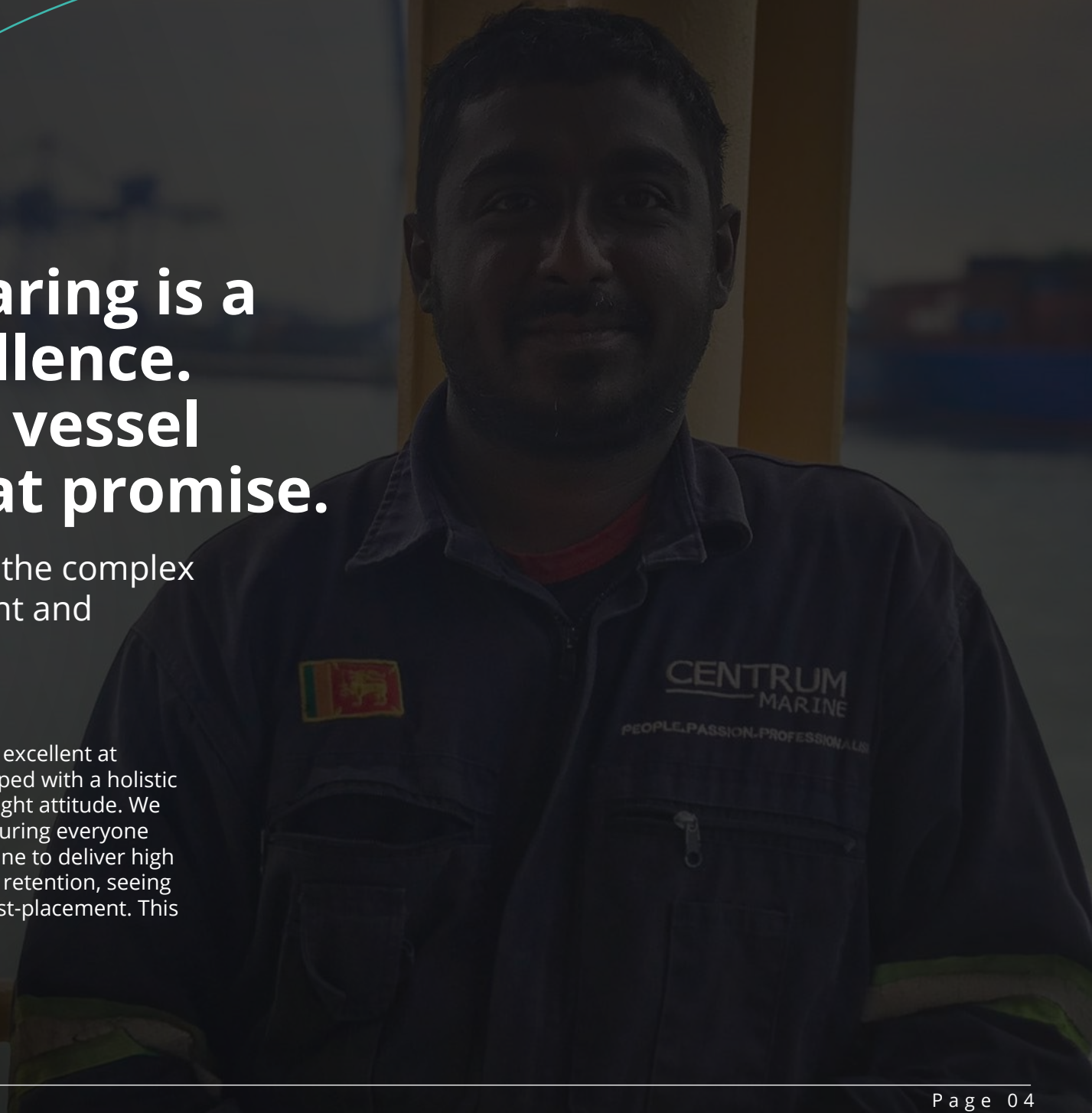
"Sri Lanka lies just twenty miles off the major East-West shipping route and is thus extremely convenient for quick and easy crew changes".

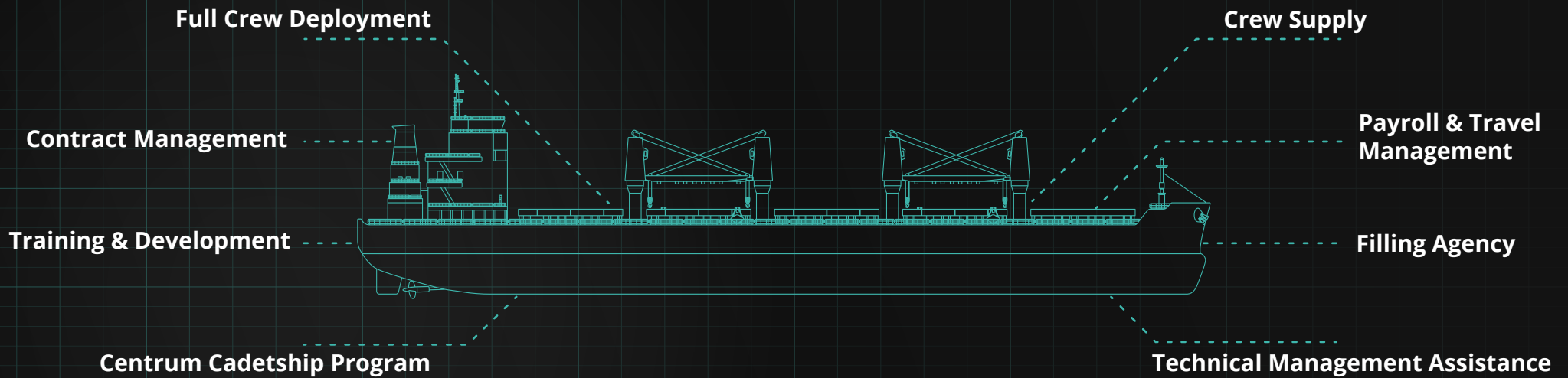


Sri Lankan Seafaring is a promise of excellence. CENTRUM is the vessel that delivers that promise.

At CENTRUM, we enjoy tackling the complex puzzle of recruitment, placement and ensuring retention of seafarers.

We at CENTRUM enjoy challenges. That makes us excellent at sourcing the very best seafarers who come equipped with a holistic blend of education, experience, skillset, and the right attitude. We enjoy the challenge of not just placement but ensuring everyone works together in concerto as a finely oiled machine to deliver high and consistent performance. Finally, we thrive on retention, seeing our seafarers enjoy a long and fulfilling career post-placement. This is why we excel at what we do.





Our portfolio of services

Our aim is to act as an extension of your company. With CENTRUM, it never feels like you have engaged a third party because everything works in symphony, for maximum peace of mind.



We Add Value to your business

When you engage CENTRUM as your Marine HR partner, we strive to ensure that our solutions are poised to deliver maximum value.

Positives of hiring the right candidate



An Excellent Candidate



A High Performer



A Team Player



Increased Productivity



Increased Efficiency

In Summary, We

- Help make your vessel more productive, through high-performing individuals working as a team.
- Increase crew retention as everyone is happy, thus your turnover costs are reduced.
- Increased efficiency, as there is less time spent in recruitment, training, and evaluation.
- A more robust hiring process that includes objective and validated metrics assessments, and the most recognised pre-employment practices in the industry.

Confidence in Recruitment

CENTRUM helps you take command of your Strategic Marine HR objectives in Sri Lanka

The optimum performance and efficiency of a vessel is a direct function as to the quality, experience, expertise, and teamwork dynamics of its crew. Thus, an intimate knowledge about each seafarer is crucial in placing them correctly, to ensure that they holistically work together with enthusiasm and professionalism.

At CENTRUM, this is our forte. We hand-pick seafarers from our 2,000-strong curated database, placing heavy emphasis on their experience and past performance. During our recruitment process, we focus on attitude, commitment, and safety practices. Our selection procedure is a stringent one, and hence can be assured of the optimal outcome.

Our style of working is collaborative, as we strive to be an extension of our client's internal Crew Department, rather than an outsourced third party. Based in Colombo, Sri Lanka, we offer full control over the process to our Ship Owners and Managers.

Compliance with no compromise

Our process of 'Recruitment Without Guilt' is a no-compromise one that ensures we go beyond the norms.

At CENTRUM, ethics in recruitment goes beyond our MLC 2006 Certification. Recruitment Without Guilt is a movement that we conceptualised and are actively campaigning for to eradicate substandard recruitment practices. Whilst we strictly vet seafarers prior to placement, we also strictly vet clients and principals to ensure that the seafarers we handle are fairly treated, appropriately remunerated and their physical and emotional well-being is ensured.



**RECRUITMENT WITHOUT
GUILT**


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We are an agile and responsive organisation that is finely in tune with the present-day economics in the maritime sector. That makes us a lean yet empowered Marine HR organisation that can deliver measurable results in the most cost-efficient manner. Whether it is a crew to take over a new delivery from Wuhu, China, performance of an essential crew change in Galle, Sri Lanka, or deploying a Chief Engineer on urgent basis in Rio de Janeiro, Brazil, our passionate and committed teams with their truly global mindset have made it happen. Choose CENTRUM for total peace of mind.

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